

RESOLUTION NO. 46-2024 (As Amended 7/8/2024)

Offered by: Councilmember Hudak

A RESOLUTION AUTHORIZING THE MAYOR AND THE FINANCE DIRECTOR TO ENTER INTO AN AGREEMENT WITH TELADOC HEALTH, INC. FOR PHYSICIAN SERVICES FOR FULL-TIME VILLAGE EMPLOYEES FOR AUGUST 1, 2024 THROUGH JUNE 30, 2025, AND DECLARING AN EMERGENCY

WHEREAS, the Village’s insurance advisor, Associated Underwriters Insurance Inc. has recommended entering into an agreement with Teladoc Health, Inc. to be the provider of physician services for full-time Village employees from August 1, 2024 through June 30, 2025, and declaring an emergency.

NOW, THEREFORE, BE IT RESOLVED by the Council of the Village of Richfield, Summit County, State of Ohio:

SECTION 1. That the Mayor and the Finance Director be, and they hereby are, authorized and directed to enter into an agreement with Teladoc Health, Inc. effective August 1, 2024 not to exceed \$8.76 per employee per month or approximately \$7,148 per year in accordance with the offer from Teladoc, a copy of which offer is attached hereto as Exhibit “A” and incorporated herein fully as if by reference, subject to the final approval of the Law Director.

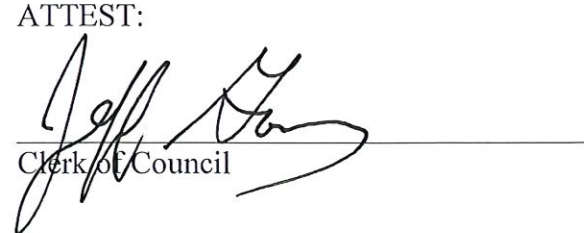
SECTION 2. It is found and determined that all formal actions of this Council concerning and relating to the adoption of this Resolution were adopted in an open meeting of this Council, and that all deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public, in compliance with all legal requirements including Section 121.22 of the Ohio Revised Code.

SECTION 3. This Resolution is hereby declared to be an emergency measure necessary for the immediate preservation of the public health, safety and welfare and for the further reason that it is immediately necessary in order to comply with the timing requirements of the program; wherefore, provided this Resolution receives the affirmative vote of two-thirds of the members of Council elected or appointed, it shall take effect immediately upon its passage and execution by the Mayor; otherwise, it shall take effect and be in force from and after the earliest period allowed by law.

PASSED: 7-16-24



President of Council

ATTEST:


Clerk of Council



Mayor

Dated: 7/16/2024

Sandy Turk

From: Alice Rhodes <arhodes@auinfo.com>
 Sent: Tuesday, May 28, 2024 2:02 PM
 To: Laura Toth; Sandy Turk
 Subject: Registered: FW: Village of Richfield - 172847 -Teladoc 8/1 Renewal
 Attachments: Village of Richfield May 23' - Apr 24'.pdf



You have received an encrypted email from Alice Rhodes.
[Click here](#) to reply to this message encrypted.



IRONSCALES couldn't recognize this email as this is the first time you received an email from this sender
 john.rees@teladochealth.com

Hello there, Just received the 8/1 Teladoc renewal.. I have gone back to ask if we can get 7/1 for 2025 to get them on the same cycle...

Because you guys have done such a good job with utilizing Teladoc, they are increasing the rates by \$1... They are also increasing the copays on the other services like Mental health and dermatology, and are offering some other services if you want to add those.... Let me know if you have any questions...

I hope all is well. I can go ahead and confirm the 2024 renewal for Village of Richfield. I am glad to see the client taking advantage of the services available and I have attached their report for your review. Due to the client's utilization, we are unable to keep the rate the same for the upcoming year. This increase is so we can continue to support the client at their current utilization rate. I have the details and options listed for you below. Also, I want to make sure that you're aware of the business wide adjustments being made to Teladoc's MH visit fees.

Group Name: Village of Richfield

Renewal Date: August 1st, 2024

Current PEPM: \$8.26 with current utilization cap: 70% General Medical

Adjusted PEPM: \$9.26 with adjusted utilization cap: 140% General Medical

- o Increase reduced from \$3.50 to \$1.00

Services:

- General Medical: \$0
- Mental Health:
 - o Psychiatry initial: \$200 → \$235
 - o Psychiatry ongoing: \$95 → \$105
 - o Therapist \$85 → \$95
- Dermatology: \$85

Option: Mental Health Complete

- Mental Health Complete (previously known as myStrength Complete) is our new Mental Health service offering more than the typical tele-psychiatry/therapy visits
 - \$0 copay visits with Psychiatrists, Psychologists, and Therapists
 - Chat Based Care, MH Coaching, Crisis Intervention, and Digital MH Courses

Quote: Additional \$4.10 PEPM, Adolescent Mental Health 13+ additional \$0.50PEPM *must have Mental Health Complete

Option: Chronic Condition Management Plus Bundles:

- **Diabetes Management Plus Bundle**
 - Includes products and services for diabetes management. Hypertension, dyslipidemia, weight management and mental health.
- **Hypertension Management Plus Bundle**
 - Includes products and services for hypertension, dyslipidemia, weight management and mental health.
- **Prediabetes Management Plus Bundle**
 - Includes products and services for prediabetes, hypertension, dyslipidemia, weight management and mental health.
- [Link to Chronic Condition MGMT Solutions Intro and Diabetes Demo](#)
- Request a quote!

Please provide the name and email of the signing contact. **July 1st** - Date a signature is needed if any changes or additions want to be made so they are available on August 1st. We will create a DocuSign that outlines their new PEPM once you confirm with client. **July 15th** - Date a signature is needed to renew as is.

Have a wonderful weekend!

All the best,

John Rees

Renewals Manager

Teladoc Health, Inc.

C: 678.620.6206

John.Rees@teladochealth.com

Remote: Atlanta,GA(EST)

Broker Partners:

[myStrength Complete – member experience video](#)

[Livongo – member experience video - diabetes](#)

[HealthiestYou Complete – client testimonial video](#)

[Teladoc- All Solutions Flyer](#)