

4/13/22 2:30 p.m.

RESOLUTION NO. 23-2022

Offered by All of Council

**A RESOLUTION AUTHORIZING THE MAYOR AND THE FINANCE DIRECTOR TO ENTER INTO AN AGREEMENT WITH METLIFE FOR DENTAL INSURANCE FOR FULL-TIME VILLAGE EMPLOYEES AND DECLARING AN EMERGENCY**

WHEREAS, the Village’s Mayor has recommended entering into an agreement with MetLife to be the provider for dental insurance for full-time Village employees during the period July 1, 2022 through June 30, 2023.

NOW, THEREFORE, BE IT RESOLVED by the Council of the Village of Richfield, Summit County, State of Ohio:

- SECTION 1. That the Mayor and the Finance Director be, and they hereby are, authorized and directed to enter into an agreement with MetLife for the Village’s dental insurance effective July 1, 2022, in accordance with the offer from MetLife, a copy of which offer is attached hereto as Exhibit “A” and incorporated herein fully as if by reference.
- SECTION 2. It is found and determined that all formal actions of this Council concerning and relating to the adoption of this Resolution were adopted in an open meeting of this Council, and that all deliberations of this Council and of any of its committees that resulting in such formal action were in meetings open to the public, in compliance with all legal requirements including Section 121.22 of the Ohio Revised Code.
- SECTION 3. This Resolution is hereby declared to be an emergency measure necessary for the immediate preservation of the public health, safety and welfare and for the further reason that it is immediately necessary in order to comply with the timing requirements of the program; wherefore, provided this Resolution receives the affirmative vote of two-thirds of the members of Council elected or appointed, it shall take effect immediately upon its passage and execution by the mayor; otherwise, it shall take effect and be in force from and after the earliest period allowed by law.

PASSED: 5-17-22

Robert Bashaw  
President of Council

ATTEST: [Signature]  
Clerk of Council

Michael Wheeler  
Mayor

Dated: 5/17/2022

**Sandy Turk**

**From:** Alice Rhodes <arhodes@auinfo.com>  
**Sent:** Thursday, April 28, 2022 1:31 PM  
**To:** Brian Frantz; Laura Toth; Sandy Turk  
**Subject:** FW: Village of Richfield - Market Analysis 7/1  
**Attachments:** Village of Richfield - Marketing Analysis 7\_1 (2).xlsx

Hello everyone, Hope your'e have a great day.

MetLife has agreed to a 4% increase on the dental, **contingent on all lines renewing**, as their best and final offer. I have updated the spreadsheet to reflect a 4% increase, but official rates have not been provided. If you agree to MetLife's offer, I can have them generate a revised renewal to reflect this. The annual totals of all lines is below, but the details are in the attached spreadsheet.

<i>Basic Life/AD&amp;D</i>	Current - MetLife		Mutual of Omaha
	current	renewal	
Annual Premium	\$8,924	\$8,924	\$12,271
Variance to current		0%	38%
Variance to renewal			38%

<i>Dental</i>	Current - MetLife		Mutual of Omaha
	current	renewal	
Annual Premium	\$45,727	\$47,568	\$41,004
Variance to current		4%	-10%
Variance to renewal			-14%

<i>Vision</i>	Current - MetLife		Mutual of Omaha
	current	renewal	
Annual Premium	\$8,098	\$8,098	\$8,098
Variance to current		0%	0%
Variance to renewal			0%

<i>Total Annual Premium</i>	Current - MetLife		Mutual of Omaha
	current	renewal	
	\$62,749	\$64,590	\$61,373
Variance to current		3%	-2%

Variance to renewal				-5%
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Mutual of Omaha came in with a nice Dental quote, but it uses a different vision network too. Life is higher...

I found 2 Dr Fords, But can not find Gromofsky.. ( Gromofsky has an active website.)

Provider Specialties	Clinic Address	Phone-Exams Phone-Clinic	Distance	
FORD, MARK GENERAL DENTISTRY (DMD & DDS)	MARK FORD DDS 66 S Miller Rd Ste 104 Fairlawn, OH 44333	Clinic (330)864-6410	13.28 Miles	Vieww the   details FORD, MARK I
FORD, TIFFANY GENERAL DENTISTRY (DMD & DDS)	NORTHEAST OHIO NEIGHBORHOOD HEALTH SERVICES 13301 Miles Ave Cleveland, OH 44105	Clinic (216)751-3100	25.45 Miles	Vieww the   details FORD, T NOR C NEIGHI HE SEF
FORD, TIFFANY GENERAL DENTISTRY (DMD & DDS)	NORTHEAST OHIO NEIGHBORHOOD HEALTH SERVICES 8300 Hough Ave Cleveland, OH 44103	Clinic (216)231-7700	28.21 Miles	Vieww the   details FORD, T NOR C NEIGHI HE SEF
FORD, TIFFANY GENERAL DENTISTRY (DMD & DDS)	NORTHEAST OHIO NEIGHBORHOOD HEALTH SERVICE INC 1468 E 55th St Cleveland, OH 44103	Clinic (216)881-2000	28.36 Miles	Vieww the   details FORD, T NOR C NEIGHI HEALTHI
FORD, TIFFANY GENERAL DENTISTRY (DMD & DDS)	NEON SUPERIOR HEALTH SERVICES 12100 Superior Ave Cleveland, OH 44106	Clinic (216)851-2600	29.72 Miles	Vieww the   details FORD, T NEON HE SEF